

Contract Incentive Detail - HVAC

Period : September 2023

EXHIBIT E



EMPLOYEE INFORMATION

Employee : Dustin W Brown
Employee ID : 1146775
Branch/Dept : N57 - 0000
Manager : Curtis M Crossley
Pay Suspend : No

Job Code : J07682
Plan : SCPJ - SIP BSNA HVAC Smart Buildings Sales Reps
Plan Effective Date : 1/10/2007
Manager ID : 1114917

INCENTIVE SUMMARY

Contract Number	First Period	Cont Type	Status	Vol	GM	Credit Split %	Estimated Total Incentive	Incentive Paid to Date	Estimated Remaining Incentive
0N570018	12/01/2019	PSR	Active	\$127,687.00	\$42,329.21	100%	\$3,369.37	\$2,458.24	\$911.13
0N570057	08/01/2020	PSR	Transferred	\$646,008.00	\$124,283.55	100%	\$10,227.47	\$7,552.26	\$2,675.21
0N570059	10/01/2020	PSC	Transferred	\$318,488.00	\$41,549.03	100%	\$5,709.03	\$4,741.98	\$967.05
1-118960760866	06/01/2022	PSA	Closed	\$141,721.00	\$37,138.99	100%	\$641.82	\$641.82	\$0.00
1-120572820697	02/01/2023	L&M	Closed	\$24,420.00	\$9,993.14	100%	\$1,003.32	\$1,003.32	\$0.00
1-121901539866	10/01/2022	L&M	Closed	\$543.00	\$197.85	100%	\$12.33	\$12.33	\$0.00
1-122132543013	09/01/2022	PSA	Active	\$65,955.00	\$20,378.56	50%	\$2,802.05	\$2,101.54	\$700.51
1-122151096470	10/01/2022	L&M	Closed	\$5,108.78	\$1,261.16	100%	\$86.05	\$86.05	\$0.00
1-126177484048	04/01/2023	L&M	Closed	\$543.00	\$197.85	100%	\$12.88	\$12.88	\$0.00
1-127375850165	01/01/2023	PSA	Active	\$72,121.00	\$32,472.47	100%	\$8,929.93	\$6,697.45	\$2,232.48
1-127381496767	01/01/2023	PSA	Active	\$61,157.00	\$27,539.18	100%	\$7,573.27	\$5,679.96	\$1,893.31
1-127562880740	03/01/2023	L&M	Closed	\$450.78	\$241.48	100%	\$21.37	\$21.37	\$0.00
1-127620947737	02/01/2023	PSA	Active	\$13,740.00	\$6,289.70	0%	\$0.00	\$0.00	\$0.00
1-127794976002	02/01/2023	PSA	Active	\$8,492.00	\$3,839.54	100%	\$1,055.87	\$791.91	\$263.96
1-127829447510	02/01/2023	PSA	Active	\$18,855.00	\$8,488.22	100%	\$2,334.26	\$1,750.70	\$583.56
1-128184602858	07/01/2023	L&M	Closed	\$19,987.00	\$11,000.54	100%	\$962.26	\$962.27	\$-0.01
1-128211356079	03/01/2023	PSA	Active	\$4,093.00	\$-82.53	100%	\$0.00	\$0.00	\$0.00
1-128587675715	03/01/2023	PSA	Active	\$8,541.00	\$3,846.75	100%	\$1,057.86	\$793.39	\$264.47
1-128610651547	03/01/2023	PSA	Active	\$5,242.00	\$2,360.05	100%	\$649.01	\$486.76	\$162.25
1-128611973138	04/01/2023	L&M	Closed	\$92,347.00	\$25,501.33	100%	\$1,782.98	\$1,782.98	\$0.00

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1-128614219016	04/01/2023	L&M	Closed	\$37,631.00	\$11,626.34	100%	\$788.29	\$788.29	\$0.00
1-128635923651	04/01/2023	L&M	Closed	\$1,749.80	\$564.60	100%	\$37.85	\$37.85	\$0.00
1-128714227780	05/01/2023	L&M	Closed	\$32,255.00	\$8,996.25	100%	\$627.21	\$627.21	\$0.00
1-128765715576	04/01/2023	PSA	Active	\$8,620.00	\$1,874.85	100%	\$37.50	\$37.50	\$0.00
1-129218933295	05/01/2023	L&M	Closed	\$61,699.00	\$12,869.04	100%	\$982.79	\$982.79	\$0.00
1-129399315377	05/01/2023	PSA	Active	\$11,067.00	\$4,427.00	100%	\$88.54	\$88.54	\$0.00
1-129535328265	06/01/2023	PSA	Active	\$2,527.00	\$1,166.22	100%	\$23.32	\$23.32	\$0.00
1-129558162436	06/01/2023	L&M	Closed	\$61,699.00	\$14,356.23	100%	\$1,057.15	\$1,057.15	\$0.00
1-129558162528	06/01/2023	L&M	Closed	\$32,255.00	\$8,996.25	100%	\$627.21	\$627.21	\$0.00
1-129772125723	06/01/2023	PSA	Active	\$146,681.00	\$40,438.03	100%	\$742.78	\$742.78	\$0.00
1-129790671646	07/01/2023	L&M	Closed	\$61,699.00	\$14,356.23	100%	\$1,057.15	\$1,057.15	\$0.00
1-129790671823	07/01/2023	L&M	Closed	\$32,255.00	\$11,567.84	100%	\$755.79	\$755.79	\$0.00
1-129798921469	07/01/2023	L&M	Closed	\$256,687.00	\$50,992.55	100%	\$3,961.41	\$3,961.41	\$0.00
1-129964035593	08/01/2023	L&M	Closed	\$885.70	\$380.86	100%	\$23.91	\$23.91	\$0.00
1-130219363458	07/01/2023	PSA	Active	\$132,058.00	\$56,305.97	50%	\$563.06	\$563.06	\$0.00
1-130328253133	08/01/2023	L&M	Closed	\$32,255.00	\$11,567.84	100%	\$755.79	\$755.79	\$0.00
1-130353959212	09/01/2023	L&M	Closed	\$8,680.08	\$5,410.91	100%	\$449.57	\$449.58	\$-0.01
1-130663685817	09/01/2023	L&M	Closed	\$5,887.00	\$4,455.37	100%	\$344.19	\$344.20	\$-0.01

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Pay Suspend : No

Job Code : J07682
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Plan Effective Date : 1/10/2007
Manager ID : 1114917

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1-130808467104	08/01/2023	PSA	Active	\$10,150.00	\$2,509.33	100%	\$0.00	\$0.00	\$0.00
1N570008	12/01/2020	PSR	Transferred	\$1,926,407.00	\$590,657.76	100%	\$47,947.57	\$47,947.57	\$0.00
1N570020	01/01/2021	PSR	Closed	\$129,500.00	\$13,935.76	20%	\$379.60	\$379.60	\$0.00
1N570021	02/01/2021	PSC	Transferred	\$211,616.00	\$24,585.08	100%	\$2,587.18	\$2,587.18	\$0.00
1N570029	04/01/2021	PSC	Transferred	\$18,630.00	\$4,023.71	100%	\$393.32	\$299.67	\$93.65
1N570031	05/01/2021	PSC	Closed	\$92,300.00	\$6,505.26	100%	\$847.95	\$847.95	\$0.00
1N570034	05/01/2021	PSR	Closed	\$62,305.00	\$7,843.23	25%	\$247.21	\$247.21	\$0.00
1N570036	07/01/2021	PSC	Transferred	\$358,597.00	\$75,180.73	100%	\$7,420.05	\$7,420.06	\$-0.01
1N570042	08/01/2021	Prime	Closed	\$17,450.00	\$3,188.19	100%	\$290.54	\$290.54	\$0.00
1N570046	09/01/2021	Prime	Transferred	\$9,339.10	\$6,433.72	100%	\$490.89	\$490.89	\$0.00
1N570047	09/01/2021	PSR	Closed	\$155,425.00	\$33,619.17	25%	\$996.05	\$996.05	\$0.00
2N570005	11/01/2021	PSR	Transferred	\$47,736.00	\$17,013.72	100%	\$1,237.28	\$1,237.28	\$0.00
2N570007	11/01/2021	Prime	Transferred	\$506,940.97	\$122,683.85	30%	\$3,328.10	\$3,328.10	\$0.00
2N570011	12/01/2021	Prime	Active	\$83,251.00	\$30,645.44	100%	\$2,217.69	\$1,558.05	\$659.64
2N570012	12/01/2021	PSR	Active	\$252,202.71	\$73,988.29	100%	\$5,559.09	\$3,966.49	\$1,592.60
2N570015	01/01/2022	Prime	Transferred	\$18,984.00	\$9,973.39	100%	\$689.30	\$689.30	\$0.00
2N570016	02/01/2022	PSC	Transferred	\$21,595.00	\$8,686.79	100%	\$663.81	\$663.81	\$0.00
2N570019	03/01/2022	PSR	Transferred	\$16,445.00	\$6,672.19	100%	\$476.12	\$332.50	\$143.62
2N570020	03/01/2022	PSR	Closed	\$13,790.00	\$2,942.55	100%	\$236.13	\$236.13	\$0.00
2N570022	03/01/2022	Prime	Transferred	\$49,960.00	\$22,374.77	100%	\$1,575.89	\$1,575.89	\$0.00
2N570024	03/01/2022	PSC	Active	\$360,827.91	\$88,505.40	100%	\$6,886.39	\$4,981.31	\$1,905.08
2N570026	04/01/2022	PSR	Transferred	\$26,610.00	\$11,796.01	100%	\$885.11	\$631.21	\$253.90

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EMPLOYEE INFORMATION

Employee	: Dustin W Brown	Job Code	: J07682
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Branch/Dept	: N57 - 0000	Plan Effective Date	: 1/10/2007
Manager	: Curtis M Crossley	Manager ID	: 1114917
Pay Suspend	: No		

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2N570027	04/01/2022	PSR	Transferred	\$22,610.00	\$10,264.14	100%	\$721.68	\$721.68	\$0.00
2N570029	05/01/2022	PSR	Active	\$90,690.00	\$0.00	100%	\$93.71	\$362.88	\$-269.17
2N570030	06/01/2022	PSC	Active	\$142,295.00	\$51,786.88	100%	\$4,464.83	\$3,649.20	\$815.63
2N570031	06/01/2022	PSR	Transferred	\$10,566.00	\$2,539.16	100%	\$272.74	\$272.74	\$0.00
2N570032	07/01/2022	Prime	Transferred	\$174,722.88	\$67,128.14	100%	\$5,641.60	\$5,641.61	\$-0.01
2N570035	07/01/2022	Prime	Transferred	\$45,061.87	\$0.00	40%	\$254.02	\$254.02	\$0.00
2N570036	07/01/2022	Prime	Active	\$201,485.13	\$66,021.04	40%	\$3,247.88	\$2,831.95	\$415.93
2N570037	07/01/2022	PSC	Active	\$37,970.00	\$15,277.19	100%	\$1,257.02	\$898.99	\$358.03
2N570038	08/01/2022	Prime	Closed	\$23,595.00	\$13,757.02	100%	\$972.99	\$973.00	\$-0.01
2N570039	08/01/2022	PSR	Active	\$14,877.00	\$7,754.63	100%	\$572.12	\$449.98	\$122.14
2N570041	08/01/2022	PSR	Active	\$6,000.00	\$2,969.91	100%	\$223.65	\$176.87	\$46.78
3EB40030	07/01/2023	PSC	Active	\$73,000.00	\$10,336.16	25%	\$252.53	\$153.04	\$99.49
3N220009	11/01/2022	PSR	Active	\$228,645.00	\$87,127.79	100%	\$8,214.76	\$5,165.30	\$3,049.46
3N220054	03/01/2023	Prime	Active	\$1,888,175.00	\$702,025.60	100%	\$51,477.41	\$33,201.57	\$18,275.84
3N220098	08/01/2023	PSR	Active	\$423,758.00	\$143,376.65	50%	\$7,954.40	\$5,445.31	\$2,509.09
3N570001	10/01/2022	PSR	Transferred	\$17,990.00	\$8,609.67	100%	\$734.08	\$734.08	\$0.00
3N570002	10/01/2022	PSC	Active	\$19,672.00	\$7,076.51	100%	\$685.78	\$561.94	\$123.84
3N570003	10/01/2022	PSC	Active	\$235,487.00	\$84,702.36	100%	\$8,208.96	\$6,726.67	\$1,482.29
3N570004	11/01/2022	PSR	Transferred	\$3,983.34	\$3,351.18	100%	\$234.80	\$176.15	\$58.65
3N570005	11/01/2022	PSR	Transferred	\$45,630.30	\$27,247.19	100%	\$2,132.38	\$1,655.56	\$476.82
3N570006	12/01/2022	Prime	Active	\$88,940.00	\$35,831.04	100%	\$3,292.41	\$2,320.32	\$972.09
3N570007	04/01/2023	PSR	Transferred	\$28,784.76	\$15,685.25	100%	\$1,377.96	\$1,377.96	\$0.00
3N570008	04/01/2023	Prime	Active	\$64,987.00	\$23,792.11	100%	\$2,529.97	\$1,697.24	\$832.73

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3N570009		04/01/2023	PSR	Transferred	\$17,483.00	\$7,741.88	100%	\$416.46	\$416.46	\$0.00
3N570010		05/01/2023	PSR	Active	\$34,780.00	\$12,531.14	100%	\$1,343.89	\$1,055.81	\$288.08
3N570011		05/01/2023	PSR	Active	\$49,987.00	\$18,012.42	100%	\$1,931.61	\$1,616.39	\$315.22
3N570012		06/01/2023	PSR	Active	\$246,336.10	\$82,437.49	100%	\$9,202.56	\$6,317.25	\$2,885.31
3N570013		06/01/2023	PSC	Active	\$2,230,299.00	\$625,877.84	100%	\$53,687.50	\$31,781.78	\$21,905.72
3N570014		07/01/2023	PSR	Active	\$15,887.00	\$5,422.27	100%	\$598.79	\$409.01	\$189.78
3N570015		08/01/2023	Prime	Active	\$10,073.87	\$4,570.62	100%	\$436.32	\$356.34	\$79.98
3N570016		08/01/2023	Prime	Active	\$10,073.87	\$4,570.62	100%	\$436.32	\$356.34	\$79.98
3N570017		09/01/2023	PSR	Active	\$31,173.00	\$11,681.67	100%	\$1,227.02	\$818.17	\$408.85
4N760001		09/30/2023	Prime	Active	\$97,540.60	\$24,066.81	35%	\$608.94	\$314.12	\$294.82
Total								\$321,217.05	\$250,097.26	\$71,119.74